

WT Middle East Conference

Sustainability and Innovation in tobacco

FIRST PROCESSOR SUSTAINABILITY REPORTS

April 3, 2019



Agenda



General: Sustainability definition

The 2030 Agenda

SDG Sustainability Development Goals

Deltafina: Mission

Highlights

Stakeholders

Policies and Bussines Integrity

ALP: Agricultural Labor Practice

Corporate Values

Planning Process

Our Reports

The definition we like most

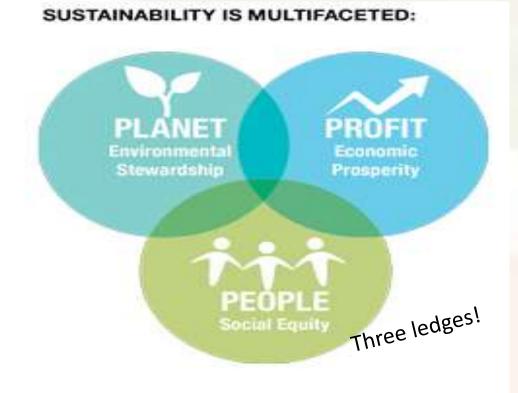


"Sustainable development is development that meets the needs of the

present without compromising the ability of future generations to meet their

own needs."- Brundtland 1987





The 2030 Agenda for Sustainable Development



Adopted in 2015 for all ONU members

17 Sustainability Development Goals

"Clearly the world will be a happier, healthier, wealthier and more productive place if we collectively reach the Sustainable Development Goals"

SUSTAINABLE G ALS







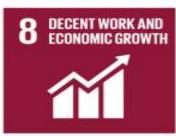
































Deltafina Mission



Deltafina's mission is to perform raw material processing in order to produce the best tobacco blends, collaborating with our suppliers to produce sustainable, traceable and quality tobacco to satisfy our customers:

- ✓ Integrity
- ✓ Association
- √ Stakeholders



Highlights











>95 Million Euros 70 years

59.9% of tobacco purchased is of Italian origin

Assisi and Francolise

turnover







Agronomy Department research projects

Producers in 2017 crop Direct contracted farmers monitored

Constant farmer training courses on Good Agricultural Practices



435

Employees



Seasonal employees



55.4%

Employment Rate of Women



4,466

Hours of employee technical training



>20

Years average employee experience



3

Certifications: ISO 9001, ISO 14001 and OHSAS 18001



35,075

CO2e emissions (+5.3% compared to 2017)



96.4%

Recycled waste (+0.6% compared to 2017)

Our Stakeholders

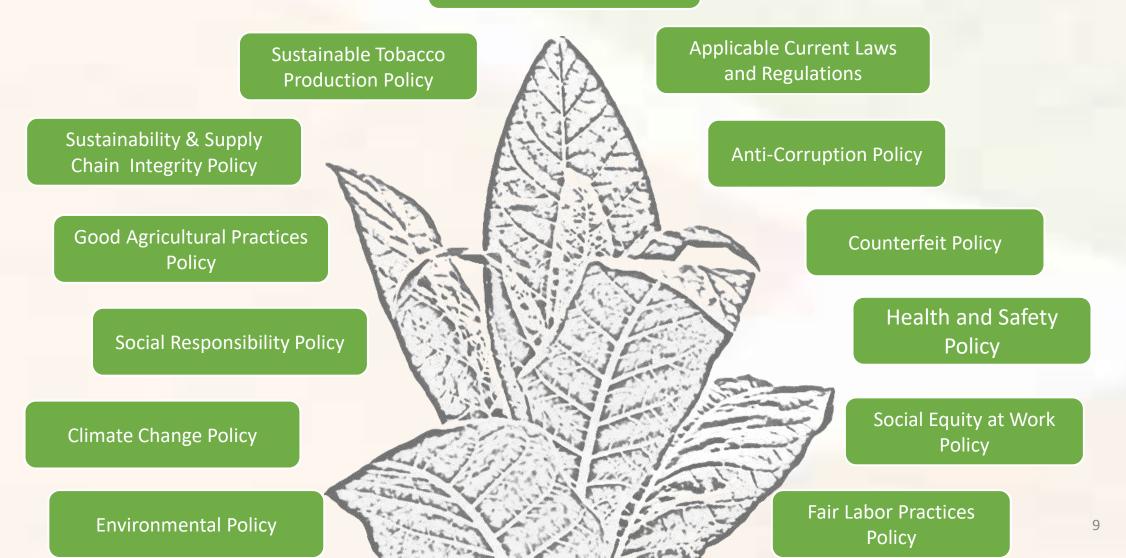




Policies and Business Integrity



Code of Conduct and Anti-Corruption Manual



ALP: Agricultural Labor Practice





Fair Treatment:

farmers shall ensure fair treatment of workers



Safe Environment:

farmers shall provide a safe work environment to prevent accidents and injury and to minimize health risks





Income and Work Hours:

workers shall not work excessive or illegal work hours



Forced Labor:

there shall be no forced labor

DELTAFINA S.r.l.



Compliance with the law:

farmers shall comply with all laws of their country relating to employment



Freedom of Association:

farmers shall recognize and respect workers' rights to freedom of association and to bargain collectively

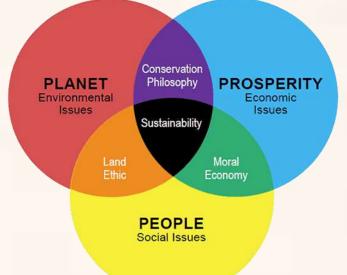
Corporate Values



"Deltafina firmly believes that the development of long-term positive relationships with its stakeholders is the basis of corporate success."

"Deltafina supports growers through advance payments."

"Deltafina promotes the principles of sustainable tobacco production throughout the entire tobacco supply chain."



"Economic sustainability remains a primary goal to ensure long-term stability."

"Deltafina constantly monitors its environmental performance with regard to greenhouse gas emissions"



PLANNING PROCESS: Our five steps



		2	3	4	
Phase	Definition of "material" topics	Project	Data Collection	Preparation of final document	Disclosure and release
Objectives	Identification of	GRI mapping and index definition	Internal interviews Analysis of data collected	Drafting Editing	Internal (management)
	main indicators			Redact and prepare the report	Share main objectives and performance

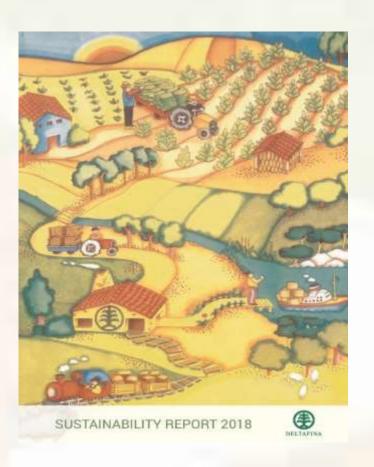
Deltafina Sustainability reports

- ✓ The first company our Group
- ✓ 2 Years of Sustainability Reports completed



Under GRI Standards





"Environmental compliance is a cornerstone to being and remaining a responsible corporate citizen." Universal Corporation Environmental Policy.



Thanks for your attention!



Domenico Cardinali

President & Managing Director ULT Europe