



Live plants and products of floriculture sector in the EU

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DG Agriculture and Rural Development (DG AGRI)
Unit C.2. Olive oil, horticultural products

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Structure of the presentation

1. *Production*
2. *Land area*
3. *Number of holdings*
4. *Trade: imports, exports and balance*



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1. PRODUCTION

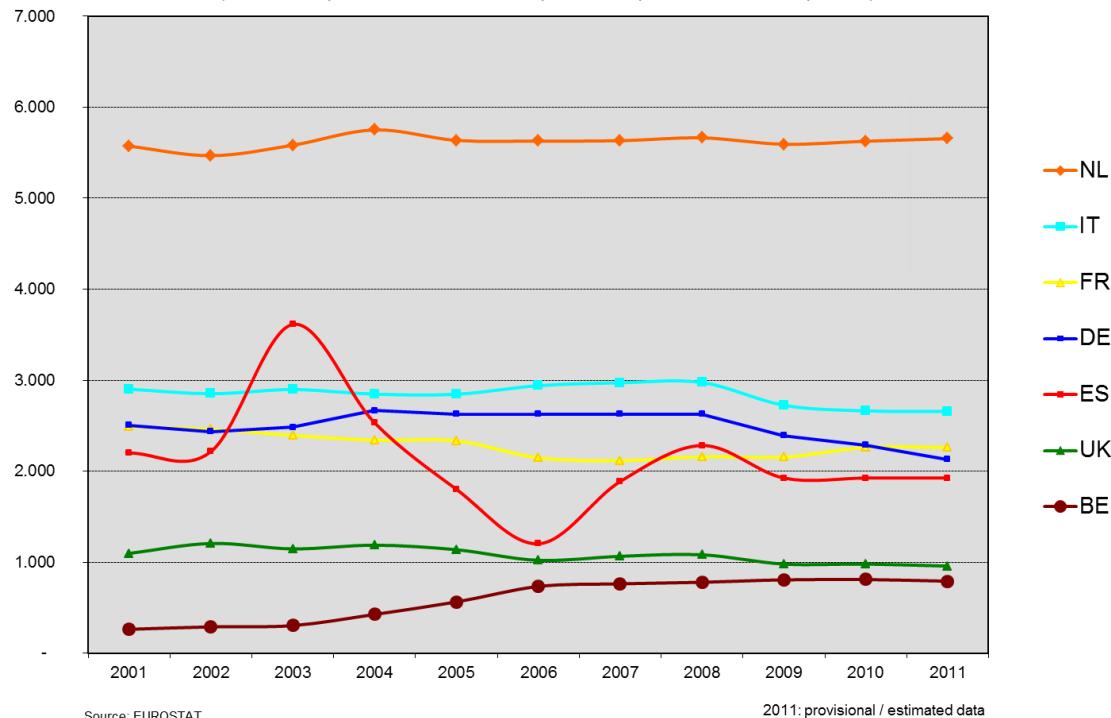


Value of the production of plants and flowers



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Production of flowers and plants in the EU
(based on production values at producer prices, constant prices)



- ⇒ Estimated at 19.8 billion EUR in 2011
- ⇒ -2,6% vs 2010 at constant prices
- ⇒ Main producers (and trend vs 2010 at constant prices)
 - NL 33% (+0,5%)
 - IT 13% (-0,2%)
 - FR 12% (=)
 - DE 12% (-7%)
 - ES 11% (=)

Plants and flowers = ornamental plants and flowers + nursery plants + Christmas trees and plantations.



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2. LAND AREA

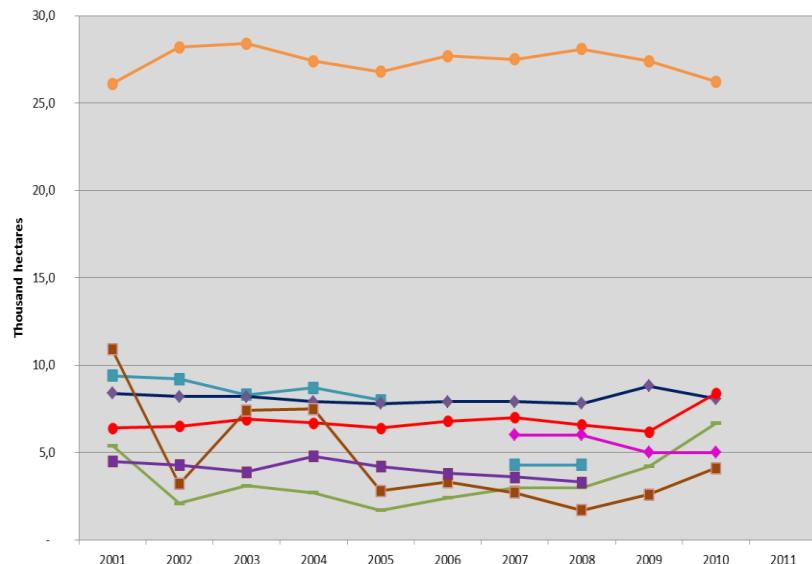


Land area

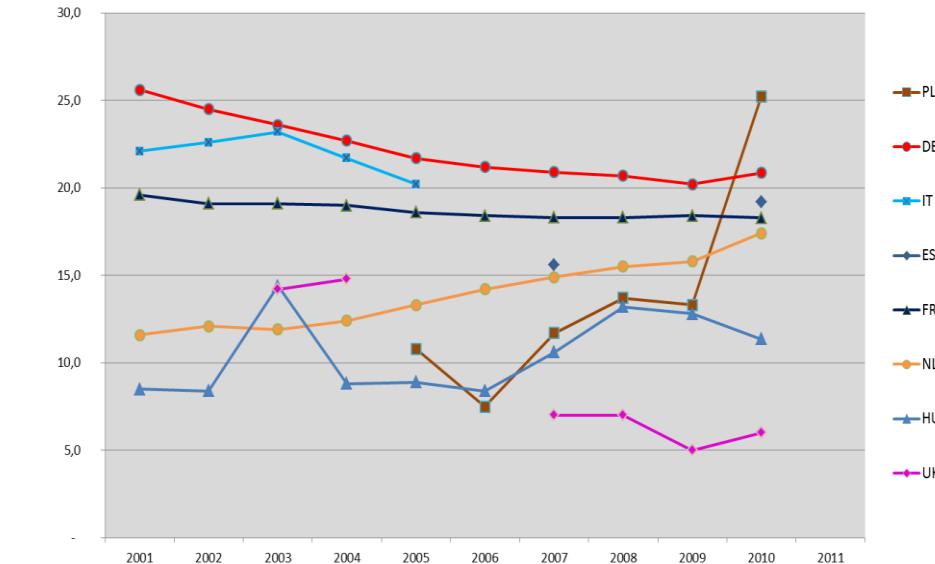


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Land area Flowers and ornamental plants (including seeds)



Land area Hardy nursery stocks (including vine stocks)



Source: Eurostat

Total EU land area estimated at 200 thousand hectares (complete data not available)

Flowers and ornamental plants

- ⇒ NL about 40% of total, stable in the long run
- ⇒ Increase in recent years in DE, ES and PL

Hard nursery stocks

- ⇒ Constant growth in NL
- ⇒ Opposite trend in DE
- ⇒ Huge growth in PL in 2010(?)

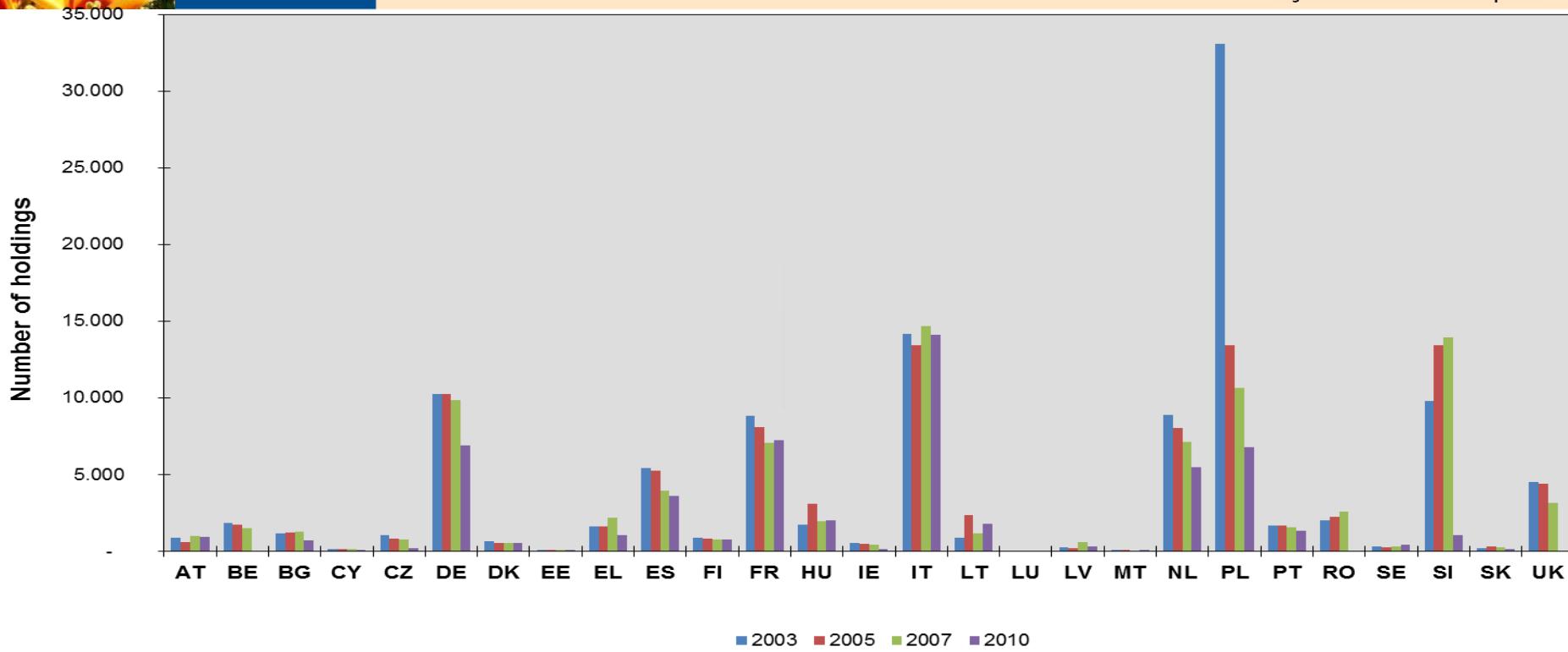


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3. NUMBER OF HOLDINGS



Number of holdings of flowers and ornamental plants (outdoor + under glass) in the EU



Source: Eurostat

Total number of holdings estimated at approx. 60 thousand (complete data not available), generally decreasing

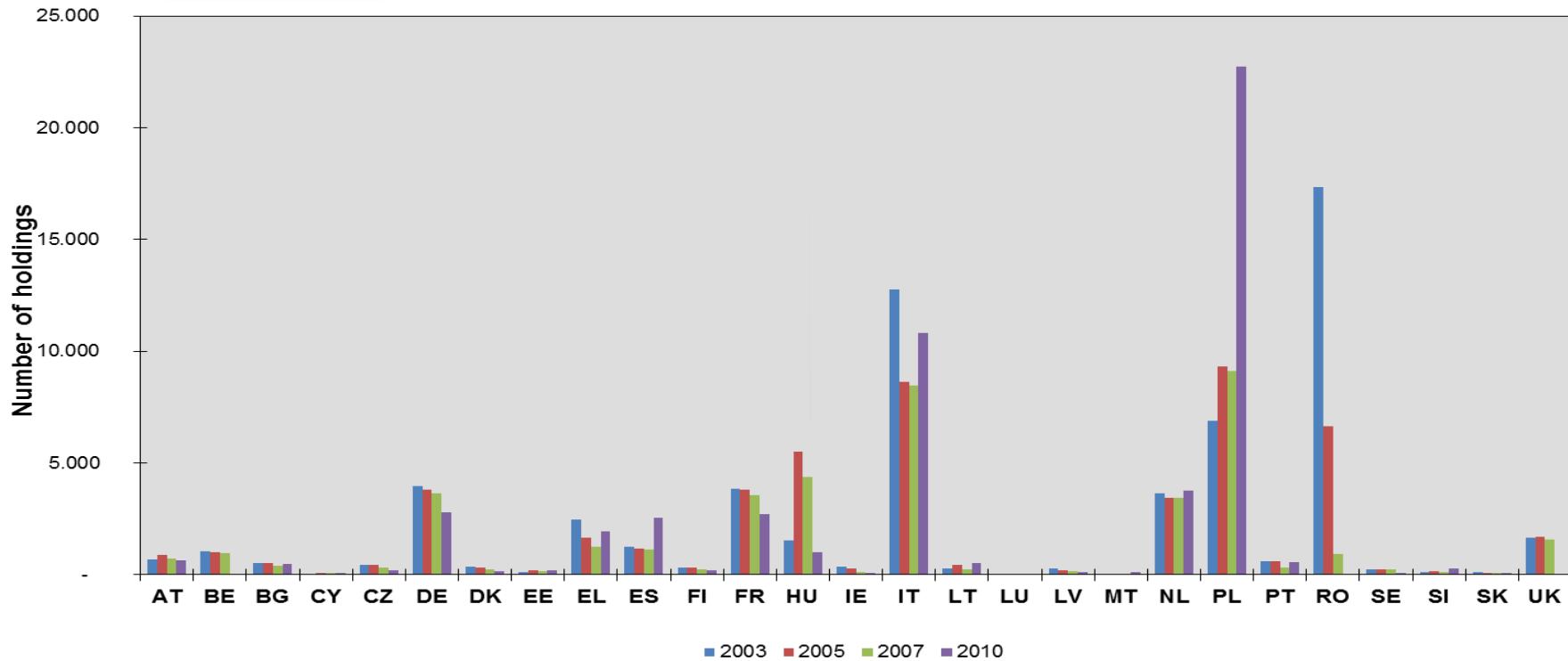
Significant decrease in SI (?! It is being checked), PL, DE, NL and ES versus 2010

Slight increase in LT and FR



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Number of holdings of nurseries in the EU



Source: Eurostat

Total number of holdings estimated at approx. 55 thousand (complete data not available), generally increasing

Increase versus 2010 in PL, IT, ES and EL

Sharp decrease in HU, slight decrease in FR and DE



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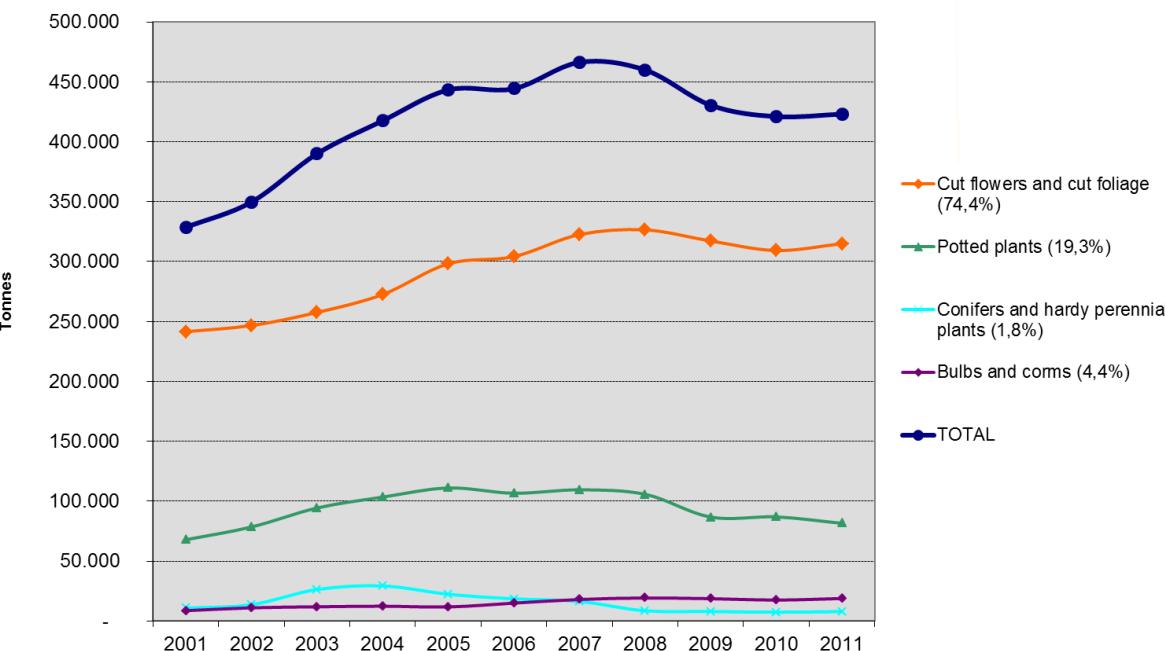
4. TRADE



Imports of live plants and products of floriculture



Imports of live plants and products of floriculture
(in tonnes, % = share in 2011)



- ⇒ 423,000 tonnes/1.55 billion EUR in 2011
- ⇒ After a long term growth, imports started decreasing in 2008.
- ⇒ Slight increase in 2011 (+0.7%) for all categories except pot plants (-5.8%)
- ⇒ Increase in value by 3.2%

Source: Eurostat Comext

First semester 2012:
-4,6% vol, +1,1% val

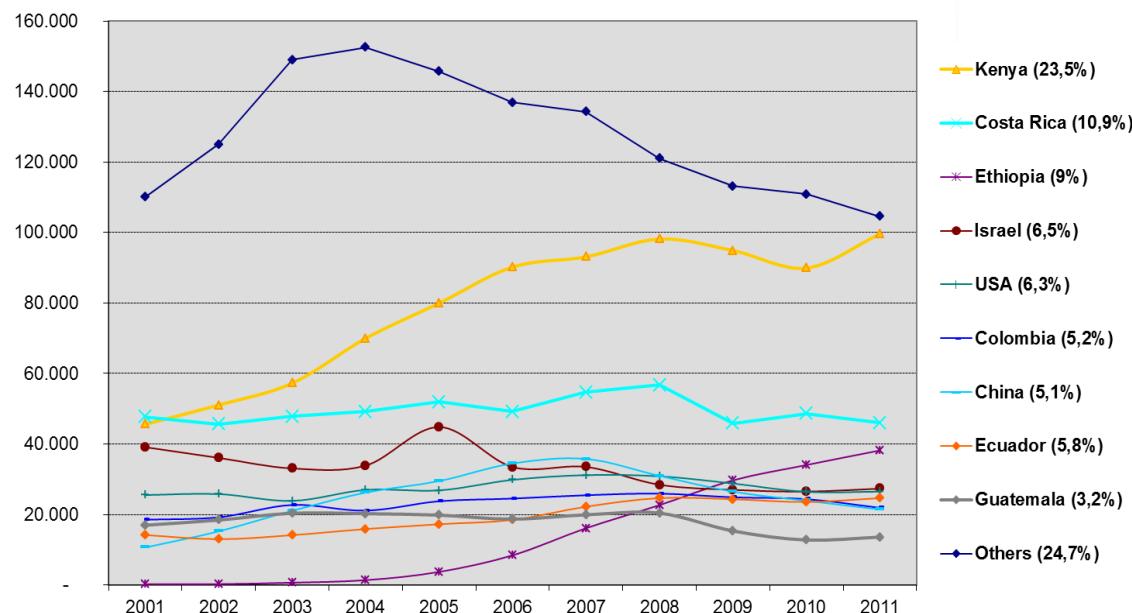


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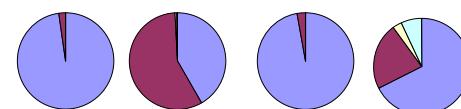
Imports by country of origin

Total import by country of origin
(in tonnes)



Constant growth of imports from Kenya and Ethiopia (mainly cut flowers)

Kenya Costa Rica Ethiopia Others



- 1 - Cut flowers and foliage:
- 2 - Potted plants:
- 3 - Conifers and hardy perennial pl.:
- 4 - Bulbs and corms:

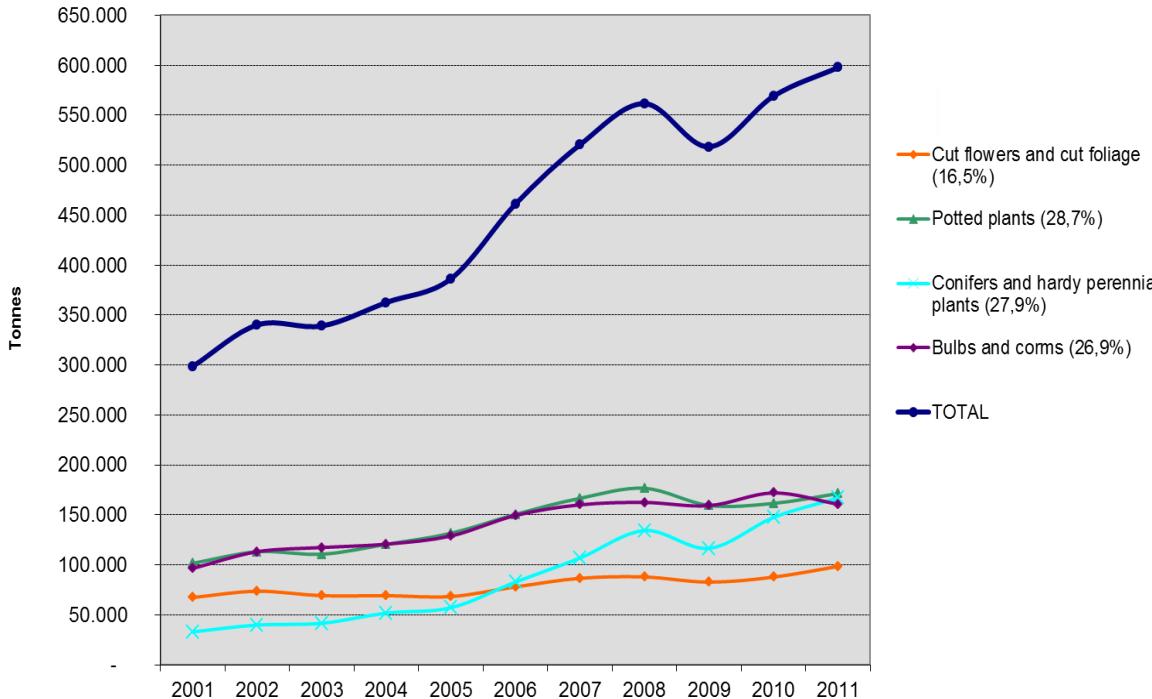
Source: Eurostat Comext



Exports of live plants and products of floriculture



Exports of live plants and products of floriculture
(in tonnes)



Vol:

- ⇒ 598,000 tonnes
- ⇒ After the drop-off in 2009 (mainly towards Russia), exports of all categories restarted to grow in 2010
- ⇒ Growth for all categories in 2011 (by 5% on average), except for bulbs and corms (-6,6%).

Val:

- ⇒ 1.75 billion EUR in 2011
- ⇒ Growth by 4,9%
- ⇒ NL represents 74% of exports, +4,6% vs 2010
- ⇒ IT 6% (-2,9%), DE 6% (+10%)

First semester 2012:
+10,6 % vol, +11,8% val

Source: Eurostat Comext

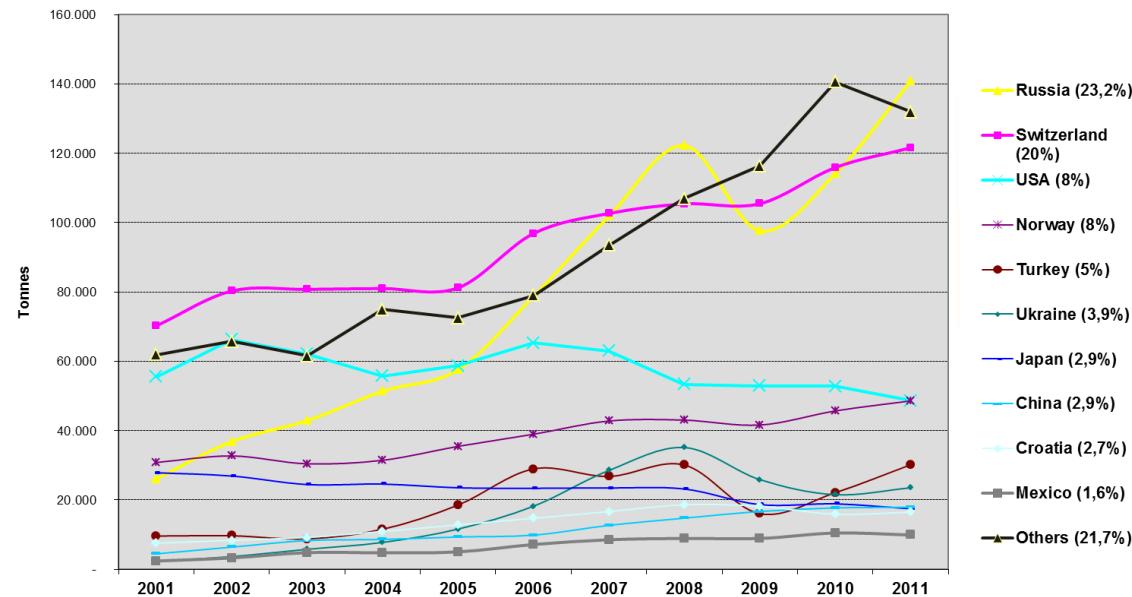


Exports by country of destination

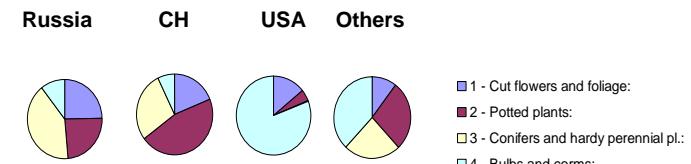


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Total exports by country of destination
(in tonnes)



- >Main partners: Russia (23,2%) and CH (20%)
- Exports increased in 2011 towards all the main destinations, except for USA and Japan (decrease in bulbs and corms exports)



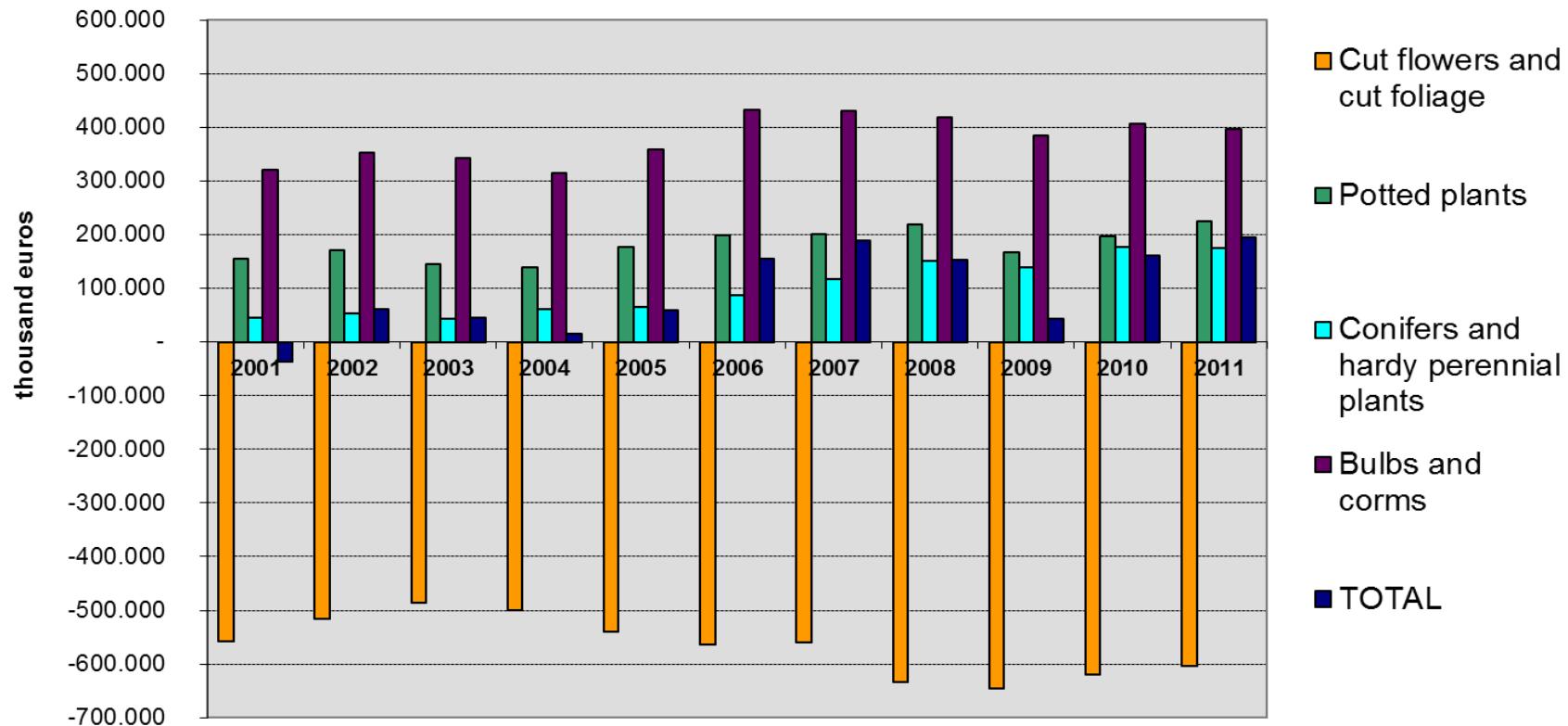
Source: Eurostat Comext



Trade balance of live plants and products of floriculture (in thousand euros, at current prices)



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- ⇒ Positive trade balance since 2002. 194 mio EUR in 2011
- ⇒ Trade balance is constantly negative on cut flowers and cut foliage



Exports and deliveries in 2011

% on value



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| Destination | Netherlands | Germany | Italy | Belgium | Denmark | Spain | France | Poland | Portugal | Other MS | Total EU | % of imports |
|-----------------|-------------|---------|---------|---------|---------|---------|---------|--------|----------|----------|-----------|--------------|
| Netherlands | - | 28,1% | 12,9% | 40,7% | 9,7% | 17,3% | 22,3% | 20,7% | 28,4% | 10,6% | 691.134 | 7,1% |
| Germany | 26,3% | - | 22,8% | 5,5% | 35,9% | 10,8% | 10,2% | 22,2% | 0,9% | 7,5% | 2.153.568 | 22,2% |
| Italy | 6,4% | 3,1% | - | 2,1% | 2,1% | 8,4% | 13,2% | 0,4% | 10,0% | 2,3% | 511.974 | 5,3% |
| Belgium | 4,5% | 3,2% | 3,2% | - | 2,4% | 3,0% | 5,8% | 0,4% | 1,5% | 2,6% | 368.663 | 3,8% |
| Denmark | 2,1% | 3,3% | 1,0% | 0,2% | - | 0,8% | 0,9% | 8,5% | 0,1% | 2,4% | 183.303 | 1,9% |
| Spain | 1,6% | 0,8% | 3,5% | 0,6% | 0,2% | - | 5,7% | 0,9% | 41,8% | 0,4% | 174.546 | 1,8% |
| France | 12,8% | 9,7% | 20,4% | 35,5% | 4,4% | 31,7% | - | 1,9% | 10,5% | 1,4% | 1.349.453 | 13,9% |
| Poland | 2,4% | 3,6% | 0,9% | 0,2% | 2,0% | 0,5% | 0,7% | - | 0,0% | 1,1% | 205.609 | 2,1% |
| Portugal | 0,6% | 0,2% | 0,7% | 0,1% | 0,0% | 8,5% | 0,9% | 0,3% | - | 0,0% | 62.027 | 0,6% |
| Utd. Kingdom | 12,1% | 3,1% | 4,8% | 8,1% | 6,5% | 4,7% | 8,8% | 3,7% | 5,7% | 6,7% | 975.123 | 10,0% |
| Ireland | 1,4% | 0,4% | 0,3% | 0,2% | 0,3% | 0,0% | 0,3% | 0,0% | 0,0% | 11,9% | 129.104 | 1,3% |
| Greece | 0,4% | 0,3% | 1,5% | 0,2% | 0,0% | 0,3% | 0,6% | 0,0% | 0,0% | 0,1% | 43.779 | 0,5% |
| Luxembourg | 0,1% | 0,8% | 0,1% | 1,2% | 0,2% | 0,0% | 0,4% | 0,0% | 0,0% | 0,0% | 20.440 | 0,2% |
| Sweden | 2,3% | 4,0% | 0,3% | 0,1% | 15,3% | 0,8% | 0,1% | 0,6% | 0,0% | 1,1% | 255.603 | 2,6% |
| Finland | 1,1% | 1,9% | 0,2% | 0,2% | 3,3% | 0,0% | 0,1% | 0,6% | 0,0% | 1,3% | 108.335 | 1,1% |
| Austria | 2,4% | 12,6% | 3,4% | 0,4% | 1,4% | 0,5% | 1,1% | 1,4% | 0,0% | 2,8% | 282.899 | 2,9% |
| Malta | 0,0% | 0,0% | 0,2% | 0,0% | 0,0% | 0,0% | 0,0% | 0,0% | 0,0% | 0,0% | 2.288 | 0,0% |
| Estonia | 0,1% | 0,2% | 0,0% | 0,1% | 0,1% | 0,0% | 0,0% | 0,3% | 0,0% | 0,5% | 12.425 | 0,1% |
| Latvia | 0,2% | 1,2% | 0,2% | 0,1% | 0,0% | 0,0% | 0,3% | 2,0% | 0,0% | 0,8% | 30.471 | 0,3% |
| Lithuania | 0,2% | 0,4% | 0,0% | 0,0% | 0,0% | 0,0% | 0,1% | 0,9% | 0,0% | 0,2% | 17.221 | 0,2% |
| Czech Rep. | 1,3% | 3,0% | 0,9% | 0,1% | 0,8% | 0,1% | 0,4% | 2,6% | 0,0% | 2,9% | 126.121 | 1,3% |
| Slovakia | 0,4% | 1,5% | 0,6% | 0,1% | 0,3% | 0,0% | 0,1% | 1,7% | 0,0% | 3,9% | 53.025 | 0,5% |
| Hungary | 0,7% | 1,1% | 0,9% | 0,1% | 0,4% | 0,1% | 0,1% | 0,3% | 0,0% | 2,7% | 70.203 | 0,7% |
| Romania | 0,5% | 0,7% | 2,9% | 0,0% | 0,4% | 0,7% | 1,8% | 0,2% | 0,0% | 4,0% | 70.964 | 0,7% |
| Bulgaria | 0,1% | 0,1% | 0,2% | 0,0% | 0,1% | 0,0% | 0,6% | 0,1% | 0,0% | 0,5% | 10.444 | 0,1% |
| Slovenia | 0,4% | 0,8% | 0,6% | 0,1% | 0,1% | 0,0% | 0,2% | 0,0% | 0,0% | 2,9% | 42.307 | 0,4% |
| Cyprus | 0,1% | 0,4% | 0,2% | 0,1% | 0,0% | 0,0% | 0,0% | 1,1% | 0,0% | 0,2% | 10.270 | 0,1% |
| Third Countries | 19,5% | 15,7% | 17,2% | 3,9% | 14,1% | 11,7% | 25,1% | 29,4% | 0,9% | 29,0% | 1.745.426 | 18,0% |
| Total exports | 6.612.511 | 677.388 | 626.215 | 621.127 | 454.664 | 187.272 | 112.205 | 93.796 | 68.137 | 253.411 | 9.706.725 | 100,0% |
| % of exports | 68,1% | 7,0% | 6,5% | 6,4% | 4,7% | 1,9% | 1,2% | 1,0% | 0,7% | 2,6% | 100,0% | 100,0% |

Source: Eurostat Comext

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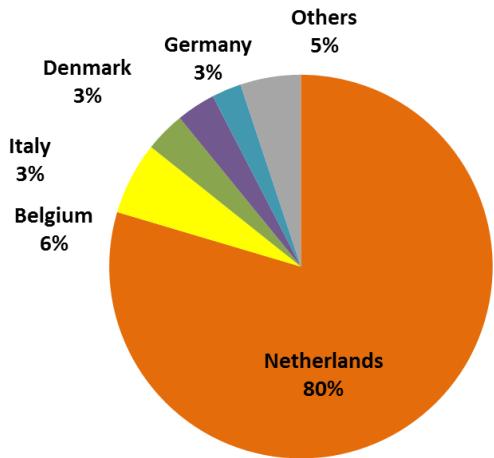


Deliveries to intra and extra EU countries in 2011 (% on value)

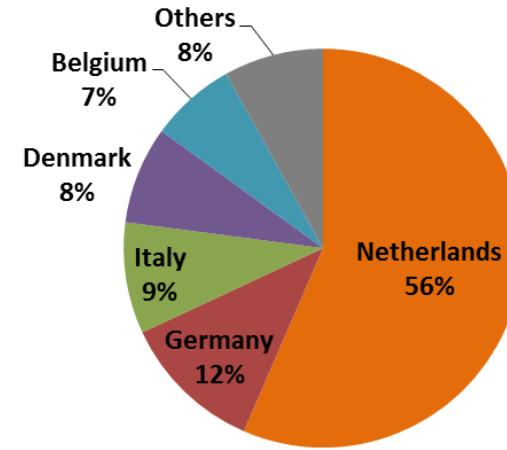


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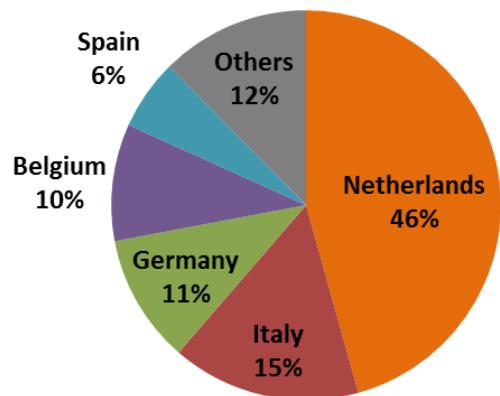
Cut flowers and foliage



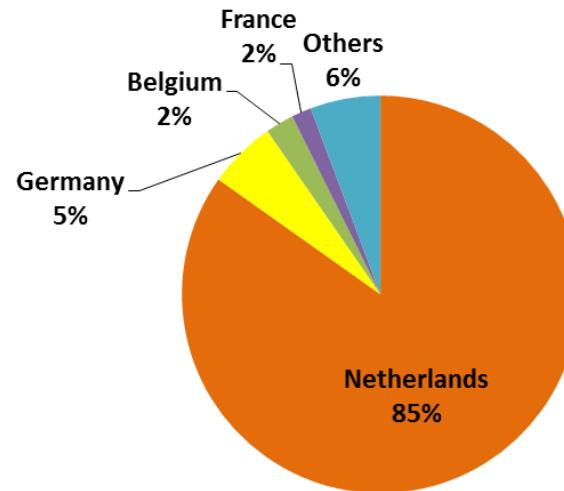
Potted plants



Conifers and hardy perennial pl



Bulbs and corms





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Thank you for your attention

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